

Sérgio GuerreiroJanuary 2017



Tourism is a key activity in Portugal



11.4bn€

Tourism Receipts (2015, BdP)



45.3%

Services Exports (2015)



15th

Travel & Tourism
Competitiveness
Index
(2015)





International Tourists at hotels



7,8bn€

Tourism Balance (2015, BdP)



15,3%

Total Exports (2015)



6.3%

Tourism
Receipts/GDP
(2015, BdP)



International Tourism Receipts



Entrepreneurship in Tourism: Background



- Economic downturn
- Rise of unemployment
- Increasing competition
- Need to add value to tourism experiences







Tourism 4.0

Facilitating Innovation in Tourism Sector

- Provide specialized services to startups
- Advisory on available financial instruments
- Participation in marketing campaigns and trade marketing initiatives
- Mobilize national and international mentors

Stimulating the Entrepreneurial Ecosystem

- Promote the coordination of the entrepreneurial ecosystem agents
- Partnerships with Accelerators and Incubators (programs and events)

Stimulating an Entrepreneurial Culture

- Develop entrepreneurship training programs in Hotel Schools
- Promote sharing of Universities' best practices in creating entrepreneurship initiatives in Tourism

Promoting Access to Funding

- Develop specific financial instruments dedicated to entrepreneurship
- Mobilize national and international investors



Action Plan

Facilitating Innovation in Tourism Sector



International **Tourism Fairs**



Advisory Team@TP





Free Wifi Historial Centres

Network of Mentors

Stimulating the Entrepreneurial Ecosystem











Discoveries

Smart Open Lisboa

Stimulating an Entrepreneurial Culture











Tourism Creative Factory

Promoting Access to Funding







Funding Programs





Making the Case for Tourism...first results





Making the Case for Tourism...first results





Accomodation Marketplace





Historic and cultural cityguides





Mobile pocket concierge and guided tours







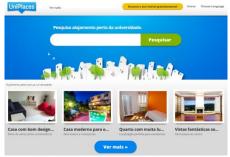
Mobile pocket concierge





Mobile Concierge



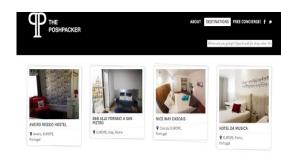


Marketplace for student accommodation





Self-adverstising platform



Booking site and community network Millennials

























Thank You!

sergio.guerreiro@turismodeportugal.pt